

Job Title: Merchandiser	Job Code:
Department: Distribution	Job Grade:
Revision Date: April 2021	Fair Labor Standards Act (FLSA):

Position Overview: This person will merchandise and stock all Pint Size Corporation distributed portfolio of products in assigned accounts. Support Route Account Managers’ and Delivery Drivers’ through efficient and timely work ethic. Able to move pallets and racks of product in freezer storage area and must be able to lift 15 to 50 pounds repetitively throughout the work day. Be able to work regularly in sub zero degree environments. Work according to the needs of our business as assigned, which may include weekends/holidays merchandising. Be able to work independently and yet is a team player, Must have a positive attitude, excellent customer service skills, solid work ethic and willing to change and further develop their skills.

Basic Requirements:

- Must be at least 18 years of age
- Must successfully complete and pass a pre-screen drug test
- High School Diploma / GED equivalent
- Have a valid driver’s license and a clean driving record
- Must have a dependable vehicle with valid insurance
- Must be able to work flexible hours and begin workday as early as required
- Willing to work a flexible schedule, including weekends and/or holidays
- Must have basic math skills
- Must have the ability to frequently sit, drive and maneuver in and out of a vehicle
- Must have the ability to frequently push/pull a handcart with a load up to 200 pounds to a distance of 500 feet
- Must have the ability to frequently lift up to 30 pounds & occasionally 60 pounds from floor to chest, and frequently lift up to 30 pounds from shoulder to overhead
- Must have the ability to frequently stand, bend, stoop, kneel, squat, grasp and reach overhead
- Must have the ability to frequently walk on surfaces and inclines that may be wet or icy
- Ability to work regularly in a cold environment (-20F)
- Must pass a post-offer physical evaluation
- Must be able to pass US Military background check in order to service military accounts
- Must be able to maintain access to all assigned accounts
- Grocery/retail experience preferred
- Ability to work safely
- Must poses strong customer service and interpersonal skills

Essential Job Functions

- Provide world class Direct Store Service (DSS)
- Develop business growth and customer relationships
- Provide consistently excellent customer service
- Maintain awareness of all product knowledge information, merchandise promotions, merchandise status and marketing activity
- Ensure maximum product quality and through proper rotation and product management

- Assist in floor moves, display maintenance and store house keeping
- Merchandise product from backroom and/or delivery to sales floor at a pre-determined number of accounts each day
- Generate a product order for next delivery from time to time when needed
- Provide support to help achieve route growth targets through relationships and effective selling and merchandising
- Participate in customer resets as market growth dictates
- Maintain a safe work environment at all times
- Clean and perform preventative maintenance on equipment that is placed in the market as needed
- Complete paperwork accurately and legibly
- Adhere to Federal , state, local and company safety policies
- Develop long term partnerships with new and established customers
- Deliver products and services to established client base
- Ensure all marketing programs are executed and point of sales materials are posted on all products
- Complete all scheduled service stops timely and as scheduled

Other Skills/Abilities

- Ability to communicate in a professional and effective manner with external and internal customers
- Initiative: self-starter, gets involved quickly, takes on difficult tasks with enthusiasm and takes action to achieve goals beyond what is required
- Energy: Maintains high activity / productivity level, operates with vigor, effectiveness and determination over extended periods of time
- Stress Tolerance: Maintains stable performance under pressure or opposition (such as time pressure or job ambiguity)
- Details: Strives to understand the details and balances, analyzes and takes appropriate action
- Communication: Presents ideas effectively, actively listens and works across functional boundaries with the ability to effectively communicate with customers, co-workers and store personnel
- Team Work: Ability to work in groups or alone; oriented towards the good of the whole
- Manage the job professionally and with a high level of organization

NOTE: This job description is not intended to be all-inclusive. Employee may perform other related duties as assigned to meet the ongoing needs of the organization.